Greater Tokyo

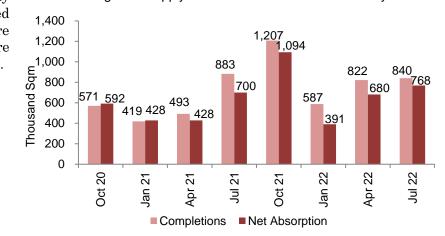
As of July 2022, the vacancy rate has increased to 3.1% (Fig 1). The completions were 840 thousand sqm in total, and the net absorption was 768 thousand sqm in total (Fig 2). The supply and demand are almost balanced.

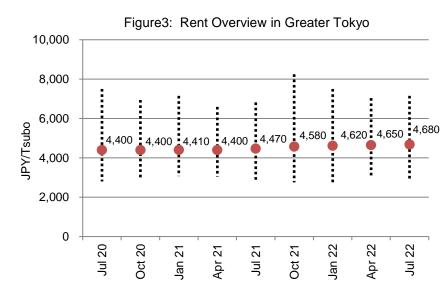
While the supply-demand balance is tight only in some parts of the bay area, vacancies are increasing in other logistics areas.

The asking rent of greater Tokyo has increased to 4,680 JPY/Tsubo. It was the fifth consecutive quarterly increase. The rent increase has slowed in areas where many projects are ongoing, like in Saitama Prefecture and the inland Kanagawa Prefectures.



Figure2: Supply-Demand Balance in Greater Tokyo





Source: K.K. Ichigo Real Estate Service

Kansai Area

As of July 2022, the vacancy rate has increased to 2.2 % (Fig 4). The completions were 139 thousand sqm in total, and the net absorption was 115 thousand sqm in total (Fig 5).

Due to the stable market in the Kansai area, several development plans for logistics facilities have been announced. Especially in the inland areas, there are many large-scale development plans. This trend will continue over the next few years.

The asking rent has increased to 4,420 JPY/Tsubo in this term (Fig 6). In some areas, the leasing term has been extended, and the asking rent has been lowered. However, in the Kansai area as a whole, it is increasing.

Figure4: Vacancy Overview in Kansai Area

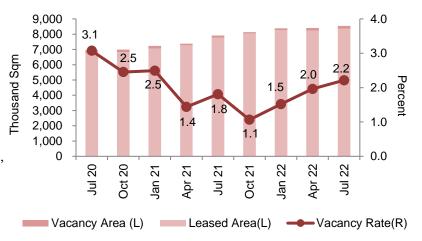


Figure5: Supply-Demand Balance in Kansai Area

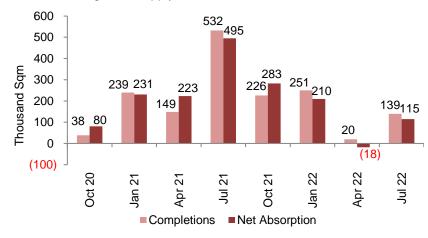
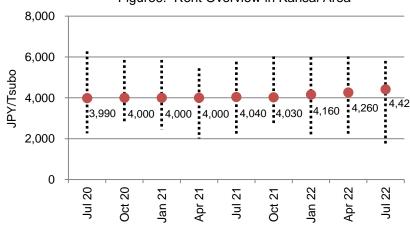


Figure6: Rent Overview in Kansai Area



Source: K.K. Ichigo Real Estate Service



◆ Data of Greater Tokyo

| | Supply and Demand | | | | | | | | |
|--------|-------------------|-------------|--------------|--------------|-------------|----------------|-------------|--|--|
| | Supply and Domand | | | | | | | | |
| | Leasable Area | Leased Area | Vacancy Area | Vacancy Rate | Completions | Net Absorption | (JPY/Tsubo) | | |
| | (1,000 sqm) | (1,000sqm) | (1,000sqm) | (%) | (1,000sqm) | (1,000sqm) | | | |
| Jul-08 | 4,544 | 4,059 | 485 | 10.7 | - | - | 4,510 | | |
| Oct-08 | 4,821 | 4,223 | 598 | 12.4 | 277 | 163 | 4,500 | | |
| : | : | : | ŧ | ŧ | i. | | : | | |
| Oct-19 | 18,868 | 18,385 | 483 | 2.6 | 950 | 1,030 | 4,280 | | |
| Jan-20 | 19,123 | 18,762 | 361 | 1.9 | 255 | 376 | 4,370 | | |
| Apr-20 | 19,937 | 19,771 | 166 | 0.8 | 814 | 1,009 | 4,400 | | |
| Jul-20 | 20,327 | 20,248 | 79 | 0.4 | 390 | 477 | 4,400 | | |
| Oct-20 | 20,898 | 20,840 | 58 | 0.3 | 571 | 592 | 4,400 | | |
| Jan-21 | 21,317 | 21,269 | 48 | 0.2 | 419 | 428 | 4,410 | | |
| Apr-21 | 21,809 | 21,696 | 113 | 0.5 | 493 | 428 | 4,400 | | |
| Jul-21 | 22,692 | 22,396 | 296 | 1.3 | 883 | 700 | 4,470 | | |
| Oct-21 | 23,900 | 23,490 | 410 | 1.7 | 1,207 | 1,094 | 4,580 | | |
| Jan-22 | 24,487 | 23,881 | 605 | 2.5 | 587 | 391 | 4,620 | | |
| Apr-22 | 25,309 | 24,562 | 747 | 3.0 | 822 | 680 | 4,650 | | |
| Jul-22 | 26,149 | 25,330 | 819 | 3.1 | 840 | 768 | 4,680 | | |

♦ Data of Kansai Area

| | Supply and Demand | | | | | | | | |
|--------|------------------------------|---------------------------|----------------------------|---------------------|------------------------|---------------------------|----------------------------|--|--|
| | Leasable Area (1,000 sqm) | Leased Area (1,000sqm) | Vacancy Area (1,000sqm) | Vacancy Rate (%) | Completions (1,000sqm) | Net Absorption (1,000sqm) | Asking Rent (JPY/Tsubo) | | |
| Jul-08 | 1,812 | 1,600 | 211 | 11.7 | - | - | 3,970 | | |
| Oct-08 | 1,812 | 1,630 | 181 | 10.0 | 0 | 30 | 3,800 | | |
| : | i | ŧ | i. | : | : | | ŧ | | |
| Oct-19 | 6,257 | 6,048 | 210 | 3.4 | 126 | 180 | 3,560 | | |
| Jan-20 | 6,366 | 6,185 | 180 | 2.8 | 108 | 138 | 3,720 | | |
| Apr-20 | 6,469 | 6,337 | 132 | 2.0 | 103 | 152 | 3,850 | | |
| Jul-20 | 6,955 | 6,741 | 214 | 3.1 | 486 | 404 | 3,990 | | |
| Oct-20 | 6,993 | 6,822 | 172 | 2.5 | 38 | 80 | 4,000 | | |
| Jan-21 | 7,233 | 7,052 | 180 | 2.5 | 239 | 231 | 4,000 | | |
| Apr-21 | 7,381 | 7,275 | 106 | 1.4 | 149 | 223 | 4,000 | | |
| Jul-21 | 7,914 | 7,770 | 143 | 1.8 | 532 | 495 | 4,040 | | |
| Oct-21 | 8,140 | 8,053 | 87 | 1.1 | 226 | 283 | 4,030 | | |
| Jan-22 | 8,390 | 8,263 | 128 | 1.5 | 251 | 210 | 4,160 | | |
| Apr-22 | 8,410 | 8,245 | 165 | 2.0 | 20 | -18 | 4,260 | | |
| Jul-22 | 8,549 | 8,360 | 189 | 2.2 | 139 | 115 | 4,420 | | |

You can find more data about Greater Tokyo and Kansai Area at the following URL. https://www.ichigo-re.co.jp/wp/wp-content/uploads/2022/08/202207_data.csv



Technical Notes

Supply-Demand Data

Greater Tokyo:

Number of Investigations: 557 logistics facilities with a gross floor area of over 10,000 sqm.

Investigated Area : Greater Tokyo, including Ibaraki, Saitama, Chiba, Tokyo, and Kanagawa.

Kansai Area:

Number of Investigations: 160 logistics facilities with a gross floor area of over 10,000 sqm.

Investigated Area : Kansai Area, including Kyoto, Osaka, and Hyogo.

> Rent

This report uses the median as the representative asking rent. The rent samples were chosen based on a leasable area of at least 1,000 square meters. The dotted lines in Fig3 and Fig6 show the top (bottom) 10% of all samples in each period.

Periodic Revision of Database

Supply-Demand data released by Ichigo are revised periodically in Oct every year. All changed samples have been rewritten to reflect the current situation as much as possible. These changes include facility owners (e,g, not for lease anymore), leasable area, and vacancy occurrence (or tenant change).

♦ Contact info

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