Greater Tokyo

The vacancy rate as of April 2016 declined to 4.6%, down by 0.4% from last January (Fig 1). The completions in this term were 730 thousand sqm, setting a record high for the second consecutive quarter. The net absorption in this term was 742 thousand sqm and it was the biggest volume since July 2008 when the survey was first taken. (Fig 2).

In a specific cases, The Redwood Group completion of Chibakita announced Distribution Center and Kawagoe Distribution Center Unit A and B. Prologis hold completion ceremony of Prologis Park Narashino 5. With smoothly leasing of New operated multitenant facilities, market conditions become stable.

The asking rent as of April 2016 was 4,000 JPY/Tsubo, up to 2.0% (Fig3). It remained to around 4,000 JPY/Tsubo since July 2014.

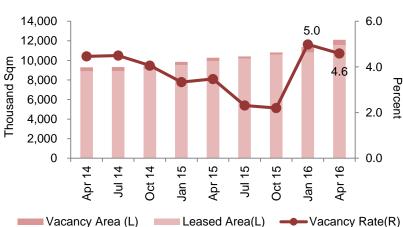
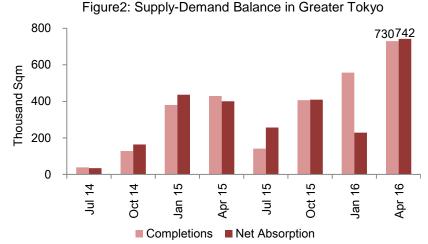
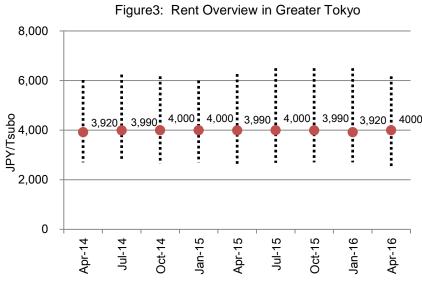


Figure1: Vacancy Overview in Greater Tokyo





Source: Ichigo Real Estate Service

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Kansai Area

The vacancy rate as of April 2016 was unchanged at 1.4% from last January (Fig 4). Both the completions and net absorption in this term were 43thousand sqm (Fig 5). Supply and demand trends were balanced.

From the second half of this year, a lot of new large-scale facilities will be completed, and creation of land for logistics will be started across Kansai Area. Supply pressure will not soften for a while.

The asking rent as of April 2016 was 3,390 JPY/Tsubo, decreased by 1.2% from last January. This marked the third consecutive quarter of decline (Fig 6).

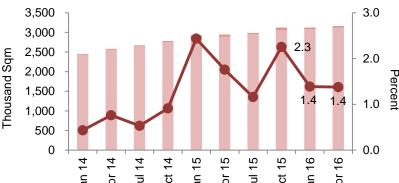
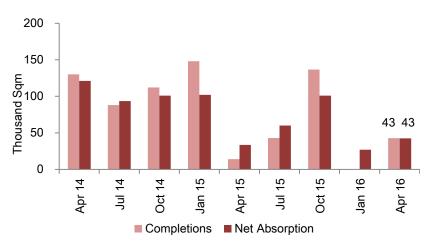


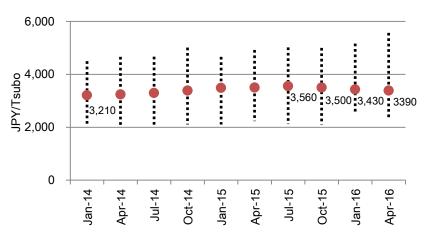
Figure4: Vacancy Overview in Kansai Area

Apr 14 Jul 14 Oct 14 Jan 15 Apr 15 Jul 15 Apr 16 Oct 15 Jan 16 Jan 14 Leased Area(L) Vacancy Area (L) Vacancy Rate(R)

Figure5: Supply-Demand Balance in Kansai Area







Source: Ichigo Real Estate Service

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Data of Greater Tokyo

	Supply and Demand							
	Leasable Area (1,000 sqm)	Leased Area (1,000sqm)	Vacancy Area (1,000sqm)	Vacancy Rate (%)	Completions (1,000sqm)	Net Absorption (1,000sqm)	Asking Rent (JPY/Tsubo)	
Jul-08	4,496	4,009	487	10.8	-	-	4,510	
Oct-08	4,753	4,154	599	12.6	257	145	4,500	
Jan-09	5,136	4,502	634	12.3	383	348	4,410	
Apr-09	5,316	4,639	677	12.7	180	137	4,210	
Jul-09	5,570	4,707	863	15.5	254	68	4,200	
Oct-09	5,695	4,885	810	14.2	125	177	4,000	
Jan-10	5,769	5,045	724	12.5	74	161	4,000	
Apr-10	5,928	5,201	728	12.3	159	155	3,990	
Jul-10	5,975	5,437	538	9.0	47	236	4,000	
Oct-10	6,126	5,599	527	8.6	151	163	3,990	
Jan-11	6,198	5,690	509	8.2	72	90	3,990	
Apr-11	6,371	6,040	331	5.2	172	350	3,890	
Jul-11	6,581	6,200	381	5.8	211	160	3,890	
Oct-11	6,650	6,304	345	5.2	69	105	3,910	
Jan-12	6,738	6,500	237	3.5	88	196	3,990	
Apr-12	6,820	6,693	128	1.9	82	192	3,920	
Jul-12	7,036	6,877	160	2.3	216	184	3,880	
Oct-12	7,334	7,152	182	2.5	298	275	3,820	
Jan-13	7,377	7,222	155	2.1	43	70	3,800	
Apr-13	7,627	7,454	173	2.3	250	231	3,830	
Jul-13	7,994	7,796	198	2.5	367	343	3,880	
Oct-13	8,396	8,171	226	2.7	403	375	3,990	
Jan-14	8,762	8,481	281	3.2	366	310	3,890	
Apr-14	9,292	8,877	415	4.5	529	396	3,920	
Jul-14	9,331	8,911	420	4.5	39	34	3,990	
Oct-14	9,459	9,075	384	4.1	128	164	4,000	
Jan-15	9,840	9,511	328	3.3	381	437	4,000	
Apr-15	10,269	9,912	357	3.5	429	401	3,990	
Jul-15	10,410	10,169	241	2.3	141	257	4,000	
Oct-15	10,817	10,579	238	2.2	407	409	3,990	
Jan-16	11,375	10,808	567	5.0	558	229	3,920	
Apr-16	12,105	11,550	556	4.6	730	742	4,000	

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Data of Kansai Area

	Supply and Demand							
	Leasable Area (1,000 sqm)	Leased Area (1,000sqm)	Vacancy Area (1,000sqm)	Vacancy Rate (%)	Completions (1,000sqm)	Net Absorption (1,000sqm)	Asking Rent (JPY/Tsubo)	
Jul-08	1,818	1,607	211	11.6	-	-	3,970	
Oct-08	1,818	1,637	181	10.0	0	30	3,800	
Jan-09	1,818	1,642	176	9.7	0	6	3,920	
Apr-09	1,935	1,702	232	12.0	117	60	3,820	
Jul-09	2,010	1,778	232	11.6	75	75	3,630	
Oct-09	2,010	1,824	186	9.3	0	46	3,500	
Jan-10	2,010	1,815	195	9.7	0	-9	3,490	
Apr-10	2,010	1,857	153	7.6	0	42	3,500	
Jul-10	2,037	1,911	126	6.2	27	54	3,450	
Oct-10	2,136	2,010	126	5.9	99	99	3,310	
Jan-11	2,136	2,020	116	5.4	0	9	3,250	
Apr-11	2,112	2,024	88	4.2	-24	4	3,230	
Jul-11	2,112	2,028	84	4.0	0	4	3,200	
Oct-11	2,106	2,029	77	3.6	-6	1	3,170	
Jan-12	2,126	2,100	26	1.2	20	71	3,170	
Apr-12	2,126	2,120	5	0.2	0	20	3,230	
Jul-12	2,232	2,173	58	2.6	106	53	3,190	
Oct-12	2,243	2,200	43	1.9	11	27	3,230	
Jan-13	2,283	2,250	33	1.4	40	49	3,170	
Apr-13	2,303	2,279	24	1.0	20	29	3,150	
Jul-13	2,303	2,276	28	1.2	0	-3	3,200	
Oct-13	2,343	2,325	17	0.7	40	50	3,200	
Jan-14	2,451	2,440	11	0.4	108	115	3,210	
Apr-14	2,581	2,561	20	0.8	130	121	3,240	
Jul-14	2,669	2,655	14	0.5	88	94	3,300	
Oct-14	2,781	2,756	25	0.9	112	101	3,390	
Jan-15	2,929	2,858	71	2.4	148	102	3,490	
Apr-15	2,943	2,891	52	1.8	14	34	3,500	
Jul-15	2,986	2,952	35	1.2	43	60	3,560	
Oct-15	3,123	3,053	70	2.3	137	101	3,500	
Jan-16	3,123	3,080	43	1.4	0	27	3,430	
Apr-16	3,166	3,122	44	1.4	43	43	3,390	

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Technical Notes

Supply-Demand Data

Greater Tokyo :

Number of Investigations: 287 logistics facilities with gross floor area over 10,000 sqm. Investigated Area : Greater Tokyo, including Ibaraki, Saitama, Chiba, Tokyo and Kanagawa.

Kansai Area:

Number of Investigations : 65 logistics facilities with gross floor area over 10,000 sqm. Investigated Area : Kansai Area, including Kyoto, Osaka and Hyogo.

➢ Rent

This report uses the median as the representative asking rent. Rent samples are selected under the criterion that the leasable area is over 1,000 sqm. Dotted lines in Fig3 and Fig6 show the top (bottom) 10% of all samples in each period.

Periodic Revision of Database

Supply-Demand data released by Ichigo.Co., are revised periodically in Oct every year. All the samples that have changes are revised so as to keep the database as reflective of the current situation possible. These changes include facility owners (e.g. not for lease anymore), leasable area, and vacancy occurrence (or tenant change).

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